



SUMITOMO MITSUI BANKING CORPORATION



TYPE OF BUSSINESS: Banking

Sumitomo Mitsui Banking Corporation (SMBC) is one of the world's leading financial Institutions providing customers with optimal solutions using a wide array of financial products.

As a result of the merger in April 1, 2001, between Sumitomo Bank and Sakura Bank, the new entity was known as Sumitomo Mitsui Banking Corporation (SMBC).

SMBC boasts a number of competitive advantages, including a strong customer base, the quick implementation of strategies, and an extensive lineup of financial products that leverage the expertise of strategic Group companies in specialized areas. As a pivotal member of Sumitomo Mitsui Financial Group (SMFG), SMBC works closely with other Group companies to offer customers highly sophisticated, comprehensive financial services.

LOCATION

SUMITOMO MITSUI BANKING CORPORATION
8th-10th Floor, Q. House Lumpini Building 1 South Sathorn Road, Tungmahamek, Sathorn, Bangkok 10120
Tel: 0-2353-8000 ext. 2183,2184
E-mail: smbchr@th.smbc.co.jp
Website: www.smbc.co.jp



AVAILABLE POSITIONS

- **Relationship Manager/ Credit Analyst**
 - Marketing and selling various bank's products
 - Developing and maintaining customers relationship, approaching new customers and conducting credit evaluation
- **Operational Risk Management**
 - Conducting the Operational Risk Control Assessment as well as to ensure the change in business environment and internal control factors affecting operational risk assessment.
- **Compliance**
 - Monitoring and reporting regulatory news and developments, analyzing their impact on the bank products and business.
 - Providing counsel and reviewing business policies and procedures regarding regulatory compliance with banking requirements and practicality.
- **Strategic Planning**
 - Planning Budget and Making Business Strategies to achieve to the budget.
 - Monitoring the budget progress and analyzing the performance.
- **Export Document Checker**
 - Checking export bill under L/C , DP , DA
 - Investigating and processing for discrepancy rebuttal for invalid discrepancy
- **Trade Finance Operation (Import/ Export Unit)**
 - Leading Import Unit (Import L/C , Import Bill Checking, Trust Receipt, Import Settlement, Standby L/C), and Leading Export Unit (L/C Advising , L/C Confirming , L/C Transferring , Export Bill Checking, Export Finance, Export Settlement) focusing on superior client service delivery while ensuring tight operational controls to comply with internal & external policies.
- **Customer Services (Japanese Speaking)**
 - Solving problems of customers concerning products and services of the bank via the telephone
 - Providing information to customers, visiting customers occasionally, and training colleagues